



Address:
25 Hill Road
Homelands
Vereeniging
1929

Postal Address:
263592
Three Rivers
1935



T: 016 424 1008 | F: 016 424 1009

Vacancy: Business Development Representative

A vacancy exists within the Diraro Group
Business Development Representative
Preference will be given to (EE) candidates

The Diraro Group, a well-established fast-growing group of companies, with an equal opportunity policy, has a vacancy for an experienced Business Development Representative to Market and promote the services of The Diraro Group to suitable prospective and current clients:

KEY ACCOUNTABILITIES:

- To meet new-business growth targets through identifying new business opportunities and to secure deals for new client accounts.
- To prepare and to submit client quotations, proposals and costings as required
- To prepare presentations and to present it to clients.
- To work together with The Diraro Group business development team to meet company and individual targets.
- Ensure sale targets are met to maintain current key-customer accounts.
- To ensure all standard terms and conditions are all adhered to at all times of The Diraro Group.
- To communicate/liase with Finance and the Operations Department to ensure all customer queries are attended to and resolved.
- All administration duties and computer system duties are completed accurately and timeously.

QUALIFICATIONS/COMPETENCIES, INDIVIDUAL VALUES AND EXPERIENCES REQUIRED:

- Minimum qualification level is a Senior certificate / Grade 12 (Matric)
- Diploma or degree in Marketing
- 3 Years' experience within a similar role – Transport / Logistics Environment
- Excellent analytical and numerical skills
- Strong administration skills and attention to detail
- Excellent interpersonal, leadership, motivation, and planning skills
- Good verbal and written communication skills in English and Afrikaans will be preferred
- Excellent organizational skills
- Strong Computer literate, especially with Microsoft Excel and Microsoft PowerPoint
- To work under pressure and high work ethic are key requirements
- High level of confidence, well-spoken and well-groomed are essential qualities for this position.

Should you meet the minimum criteria of the above and wish to apply, please forward a detailed CV together with a copy of your ID and Certificates with the **following** reference in the subject:

Business Development Representative to: tommie@dirarogroup.co.za

Kindly consider your application as unsuccessful should you not hear from the Company by 3 December 2021.

CLOSING DATE FOR APPLICATIONS: 30 November 2021